



MXI Inc.  
Maumee Express Inc.  
MXI Environmental Services, LLC



Committed to Service

Thinking of the Environment First





# Key Staff



- Ron Potter – President
- Tony Schiliro – VP Sales
- Joe Angelone – Director Environmental Operations
- Brian Potter – VA Operations Manager
- Scott Shaw – Environmental Manager
- Chris Widener – Transportation Manager
- John Brothers – Director Safety and Personnel



# About MXI



- Maumee Express and MXI Environmental Services together known as MXI.
  - In business since 1960
  - Hazardous and Non-Hazardous waste transportation
  - Hazardous Waste Transfer Stations - 10 Day
    - Langhorne
    - Abingdon
    - Sumter
    - Malvern
    - Fontana
  - Solid Waste Permit by Rule Materials Recovery Facility (MRF) – Abingdon, VA
  - Distilled Spirits Services Division – Abingdon, VA
    - ATF Permitted Distilled Spirits Plant (DSP)



# Our Vision



MXI is a transportation and disposal company focused on hazardous and non-hazardous waste.

We meet our clients' high service demands with responsive and cost-efficient service.

Through expansion and innovation, we constantly increase the efficiency, effectiveness, and range of our services.

We will continue to seize opportunities to strengthen our relationships with customers.



# Our History



In 1960, C.G. Potter started a trucking operation at the Erie Railroad ramp in Jersey City, NJ. He named the company after his home town of Maumee, OH. Business grew and soon C.G. was running 10 trucks.

Ronald Potter, MXI's current president, took over the family business upon C.G.'s death in 1987. Based upon Ron's contacts and experience, MXI's operations expanded.

In 1991, the company received its first hazardous waste hauling permit in New Jersey. Today, MXI is permitted in 42 states to transport hazardous and non-hazardous waste materials.

In 1997, Solid Waste Transfer Operations commenced in Virginia. In 1998, MXI Environmental Services LLC was formed to support customers who were looking to process non-hazardous waste and recycle ethanol based products. MXI Environmental Services LLC has expanded to include a range of environmental and field services.



# MXI Today



MXI's trucking operations are expanding and modernizing. Realizing that our drivers and equipment are the heart of our success, we are expanding our driver training program, focusing on status reporting, and installing fleet monitoring equipment.

MXI's environmental division recently constructed a new facility in Virginia which includes a 24,000 sq.ft. Materials Recovery Facility and a ATF permitted Distilled Spirits Plant. This facility allows us to fully integrate our transportation, processing, and disposal services.



# Our Customers



MXI will succeed only by helping its clients success.

## Client Industries Include

- Environmental companies
- Waste brokers
- Recyclers
- Treatment & Disposal Facilities
- Remediation Contractors
- Mining Companies
- Perfume & Cosmetics Manufacturers and Bottlers
- Utilities
- Railroads



# MXI Transportation



## Three Pillars of Transportation Service

1. On Time
2. Right Equipment
3. Cost Effective



# On Time



Drivers are the key to on time performance. MXI's selection, training, and communications ensures that only the best handle your material.

- ▶ Increased Drivers Training
- ▶ Fleet Monitoring Computers
- ▶ Real Time Position Tracking
- ▶ Operate in strict accordance with US DOT, EPA, state agencies and local authorities



# Right Equipment



MXI's fleet is well-maintained and continually upgraded.

- MXI offers
  - LTL Load to Ride
  - 10 day load assembly
  - Straight truck and full trailer pickups
- Our equipment
  - Tractors
  - Trailers (optional liftgate)
  - Rolloffs
  - Vacuum trailers
  - Liftgate box trucks





# Cost Effective



To ensure the most economic solution for customers, MXI offers many options and will tailor its charges to specific needs.

## Arrangements:

- One-time fax confirmation
- Documented billing
- Single Event or Long-term contract

## Types:

- Flat rate
- Per mile/per stop
- Per job



MXI Environmental



## Three Pillars of Environmental Service

1. State-of-the-art Facility
2. Experienced Staff
3. Reasonable Cost



## State-of-the-art Facility



MXI Environmental recently opened a new facility to fully integrate our transportation, processing, and disposal services.

- 24,000 sq ft Materials Recovery Facility
  - 300 ton/day capacity
- 10 day Hazardous Waste Transfer
- ATF Permitted Distilled Spirits Plant
  - 1 million Gallon Annual Capacity





# State-of-the-art Facility



MXI Environmental has:

- Decontainerization Equipment
- Shredding Equipment
- Blending Equipment
- Depack Area
- Dry Storage Area
- Bulk Liquid Storage
- Bulk Solid Storage
- ATF Permitted Distillation Column & Molecular Sieve
- ATF Permitted Liquid Storage Tanks





# Experienced Staff



## MXI's expert staff are trained and experienced in:

- Solid waste services
  - solidification of nonhazardous wastes
  - recovery & recycling of ethanol
  - recovery & recycling of consumer products
  - disposal of wastewater
  - recycling oils and greases
- Hazardous waste services
  - waste sampling
  - hazardous waste stream profiling
  - hazardous waste stream approvals
  - implementing appropriate environmental regulations
  - selecting appropriate waste disposal methods
  - selecting cost effective TSDFs



# Cost Effective



MXI can meet your needs:

- By project
- By contract

MXI has established costs based on various disposal methods:

- Recycling
- Resource recovery
- Fuel Blending
- Incineration
- Wastewater treatment
- Stabilization
- Land disposal



# Conclusion



MXI is a full-service Transportation, Processing, and Disposal/Recycling company.

MXI focuses on providing these services to:

- Facilities
- Brokers
- Consultants/Engineers
- Contractors
- Generators

MXI operates state-of-the-art equipment:

- Tractor/trailer/truck
- Materials Recovery Facility (MRF)
- ATF Permitted Distilled Spirits Plant (DSP)

MXI prospers by providing responsive and cost-effective solutions to its customers' needs.